

DAFTAR PUSTAKA

Buku dan Jurnal

- Balakhrisnan, Kogila. Ron Mattews. (2006). *Malaysian Defense Industrialisation through Offsets*. Asian Pacific Defense Reporter.
- Creswell, J. W. (2014). *Research Design: Qualitative, Quantitative, and Mixed Methods Approaches*. California: SAGE Publications.
- DAPA. (2011). *Defense Project Management Regulations, ROK Defense Acquisition Procurement Administration*.
- Erya, R. L, Luchman et al. (2018). *Strategy of Agrotourism Potential Development in Agropolitan Sendang Area, Tulungagung East Java Province of Indonesia*. Vol. 84, 12.
- Feriaty, Syarah Rizkia. (2016). *Rumusan Strategi Perusahaan PT. Pindad (Persero) Untuk Bisnis E-Clip dalam Menghadapi Persaingan Industri*. Institut Teknologi Nasional.
- Fletcher, R. (1996). *Network Theory and Countertrade Transactions*. International Business Review, 5(2), 167-189
- Heinz-Axel Kirchwehm. (2015). *Offset-Execution-Model for Small and Medium Enterprises*. Riga:Turiba University.
- Heinz, Kirchwehm. (2014). *Impact of Defence Offsets on The Companies of The Participating Industri-A Case Study Based Examination*. International Journal of Business Research and Management, vol. 5, no. 4, pp. 52-63.
- Hennart, J. F., & Anderson, E. (1993). *Countertrade and the minimization of transaction costs: an empirical examination*. JL Econ. & Org., 9, 290.
- Indrajit, Richardus Eko, Permono Ajar. (2005). *Manajemen Manufaktur, Tinjauan Praktis Membangun dan Mengelola Industri*. Jakarta: Pustaka Fahima.

- Indrawan, Jerry. (2015). *Perubahan Paradigma Pertahanan Indonesia dari Pertahanan Teritorial Menjadi Pertahanan Maritim: Sebuah Usulan*. Jurnal Pertahanan Vol.4 No.5.
- Intriligator, Michael D. (1990). *On the Nature and Scope of Defense Economics*. Defence Economics. Vol. 1
- Johnson, G, Scholes,K., & Sexty,R.M. (1989). *Exploring Strategic Management*, Scarborough. Ontario: Prentice Hall.
- Jurgen Brauer and J. Paul Dunne.(2009). *Arms Trade Offsets: What do We Know?*. Bristol.
- Koderi, Abdullah Said et al. (2018). *A SWOT Analysis of Landfill Management System: Case Study of Talangagung Edu-tourism Landfill in Malang, East Java*. International Journal of Scientific and Research Publications, vol. 8, no. 4, pp. 450-455.
- Mahmud.(2011). *Metode Penelitian Pendidikan*. Bandung: Pustaka Setia.
- Moleong, Lexy. (2007). *Metodologi Penelitian Kualitatif*. Bandung: Remaja Karya.
- Nawawi.(2003). *Metode Penelitian Bidang Sosial*. Yogyakarta: Gajah Mada University Pres.
- Newton, Paul.(2014). *What is the PESTLE Analysis?*.
- Paramadita, Siti, et al. (2020). *Analisa Pestel Terhadap Penetrasi Gojek di Indonesia*. Jurnal Pengabdian dan Kewirausahaan Vol. 4 (No. 1) : no. 37 - no 49. Th. 2020
- Pearce, John A. Robinson JR, Richard B. (2007). *Manajemen Strategik: Formulasi, Implementasi dan Pengendalian*. Jakarta: Penerbit Salemba Empat.
- Pujawan, I Nyoman, Mahendrawathi. (2017). *Supply Chain Management*. Edisi ke-3. Yogyakarta: Penerbit Andi.

- Rangkuti. (2006). *Analisis SWOT: Teknik Membedah Kasus Bisnis*. Jakarta: PT. Gramedia Pustaka Utama.
- Reisman, A., Fuh, D. C., & Li, G. (1988). *Achieving an advantage with countertrade*. *Industrial Marketing Management*, 17(1), 55-63
- Sidik, Machfud. (2001). *Optimalisasi Pajak Daerah dan Retribusi dalam Rangka Meningkatkan Kemampuan Keuangan Daerah*.
- Simatupang, T. (2013). *Logistics and Supply Chain in Indonesia: Emerging Practices*. School of Business and Management, Bandung Institute of Technology.
- Situmeang, Fernando et al. (2020). *Defense Offset Strategy for Development of The National Defense Industry in Indonesia*. *Defense Resources Management*, Vol. 11, issue 1(20).
- Sugiyono. (2008). *Memahami Penelitian Kualitatif*. Bandung: CV Alfabeta
- Sutama. (2015). *Metode Penelitian Pendidikan Kuantitatif, Kualitatif, PTK, R& D*. Surakarta: Fairuz Media.
- Travis K. Taylor. (2003). *The Proper Use of Offsets in International Procurement*. *Journal of Public Procurement*, vol. 3, no. 3, pp. 338-356.
- Tresna, P.W. J. R. o. I. B. & Research, E. (2017). *External and Internal Environment Analysis (A Study in Tasikmalaya City Embroidery Industry)*. Vol. 6, 1, pp. 401-411.
- Wahyudi, Agustinus Sri. (1996). *Manajemen Strategik: Pengantar Proses Berpikir Strategik*. Binarupa Aksara.
- Waspodu, Bayu. 2009. *Kerangka Kerja Pengukuran Kinerja Berdasarkan Balanced Scorecard Untuk Departemen Sistem Informasi*. *Jurnal Komunikasi Massa*, vol. 5, no. 1, hal- 65-77.

Yarger, H. R. (2006). II. A Theory stated: Strategy's logic. In *Strategic Theory For The 21st Century: The little book on big strategy*, 2006 (Issue February).

Yukins, C., Schooner S. (2007). *Incrementalism: Eroding the Impediments to a Global Public Procurement Market*. *Journal International Law*, 529.

Yüksel, I. (2012). *Developing a Multi-Criteria Decision Making Model for PESTEL Analysis*. *International Journal of Business and Management*, 7(24), 52–66.

Yusgiantoro, Purnomo. (2014). *Ekonomi Pertahanan Teori dan Praktik*. Jakarta: Gramedia.

Peraturan

Peraturan Menteri Pertahanan Republik Indonesia Nomor 17 Tahun 2014 tentang Pelaksanaan Pengadaan Alat Utama Sistem Senjata di Lingkungan Kementerian Pertahanan dan Tentara Nasional Indonesia.

Peraturan Menteri Pertahanan Republik Indonesia Nomor 30 Tahun 2015 tentang Imbal Dagang, Kandungan Lokal dan Ofset dalam Pengadaan Alat Peralatan Pertahanan dan Keamanan dari Luar Negeri.

Peraturan Pemerintah Republik Indonesia Nomor 76 Tahun 2014 tentang Mekanisme Imbal Dagang dalam Pengadaan Alat Peralatan Pertahanan dan Keamanan dari Luar Negeri.

Undang-Undang No.16 Tahun 2012 tentang Industri Pertahanan.

Laporan

Berita Pindad Vol. 10 Edisi Desember 2020.

Laporan Tahunan Direktorat Jenderal Potensi Pertahanan 2018.

Laporan Tahunan PT Pindad (Persero) 2019.

Laporan Tahunan PT Pindad (Persero) 2020.

Website

Abdullah, Fathi S.M. (2009). PESTEL Framework and Porter's Five Forces Model. Retrieved January 2, 2022 from:

<https://www.scribd.com/doc/16171096/PESTEL-Framework-and-Porter-s-Five-Forces-Model>.

Investopedia. (2019). Porter's 5 Forces vs PESTLE Analysis: What's the Difference? Retrieved January 2, 2022 from:

<https://www.investopedia.com/ask/answers/041015/whats-difference-between-porters-5-forces-and-pestle-analysis.asp>